

# C O R P O R A T E Q U A L I F I C A T I O N S 2 0 1 0



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## 1 INTRODUCTION

Kuwait Dynamics Limited (KDL) is happy to present our Corporate Qualifications Package for your review. Should you have any questions or require additional information, contacts to our Management Team are listed on the last page of this document. We look forward to assisting you.

### 1.1 Brief Overview

Name	Kuwait Dynamics Limited for Contracting KSCC
Chairman/CEO	Rawaf Bourisli
Type of Organization	Closed Shareholding Company
Paid Up Capital	KD 5 Million
Year of Establishment	1993
Nature of Business	Construction & Engineering Program/Project Management Defense Support Logistics Support Services Commercial Services
Number of Employees	840
Bankers	The Gulf Bank, Kuwait The National Bank of Kuwait The Burgan Bank, Kuwait The Ahli Bank of Kuwait
Construction Certifications	Grade 1 Civil Works Grade 4 Roads and Drainage (upgrade to Grade 3 in progress) Grade 4 Electrical Works (upgrade to Grade 3 in progress)
Quality Management	BS EN ISO 9001:2002 by Lloyd's Register Quality Assurance System
US Military Registrations	DUNS Number: 535374086 CAGE Code: SE254
Headquarters Address	Al Rai, Block 12A – 13A PO Box 23575 Safat, 13096 Kuwait Phone: (965) 22256900 Fax: (965) 22256970
E-mail	<a href="mailto:Info@kdlkw.com">Info@kdlkw.com</a>
Website:	<a href="http://www.kuwaitdynamics.com">www.kuwaitdynamics.com</a>



## 1.2 Who We Are

Our name says it all! We are a Kuwaiti organization marked by continuous and productive activity and change.

KDL was established in 1993 as a Joint Venture between General Dynamics Land Systems (GDLS) Corporation in the United States and a Kuwaiti Partner. In 2001, the Kuwaiti Partner purchased GDLS shares and KDL became a 100% Kuwaiti owned company.

KDL is registered as a Grade One Construction Company with the Kuwait Central Tenders Committee, a Grade One Project Management Company with the Kuwait Ministry of Planning and is ISO 9001-2000 certified by Lloyd's Register Quality Assurance from the United Kingdom.

### 1.2.1 Parent Company – Resources on Request

KDL is a privately-held Kuwaiti company and is a subsidiary of Action Group Holdings (AGH) ([www.actionkuwait.com](http://www.actionkuwait.com)). Action Group Holdings is a conglomerate which includes diversified companies such as hotels, travel agencies, health clubs, recruitment agencies, consulting services, educational institutions, franchises, oil and gas services, batching plants, investments, and various real estate holdings in Kuwait and abroad. We draw on the resources of AGH and our sister companies in providing optimal solutions to our customers.





### 1.3 Our Mission

It is the mission of KDL to provide results to meet or exceed our commitments to the customers and community we serve through transparency and integrity.

### 1.4 Ethics

Personal ethics directly correlate to corporate ethics. Our workforce is dedicated to our collective KDL core values of integrity, professionalism, exceptional standards of performance and productivity, and commitment to our community. We *always* comply with local and international laws; and adhere to a strict moral code of conduct throughout our business transactions.

#### **Dedication to a Higher Standard of Integrity**

KDL is proud of our distinction as a trustworthy and ethical business partner. We believe in transparent business practices. We work within reasonable profit margins, believing that long-term relationships are more important than short-term gain.

KDL *strictly* adheres to the Foreign Corrupt Practices Act. Our employee policies directly correlate to adherence to Kuwaiti Laws and Regulations, Foreign Corrupt Practices Act (or similar Acts depending on our customer and partner's country of origin.), Federal Acquisitions Regulation (FAR), and Defense Federal Acquisitions Regulation (DFAR).

KDL has been audited by the Defense Contract Audit Agency (DCAA) since 1995 and our accounting systems have been previously approved by DCAA.



## 2 ORGANIZATION

### 2.1 Top Management

#### 2.1.1 Chairman & CEO, Eng. Rawaf Bourisli

Engineer Rawaf Bourisli is the Chairman and CEO of KDL. As Chairman, Eng. Bourisli is responsible for direction of the overall day-to-day operations of the organization through strategic objectives within operating plans and budgets. His responsibilities include oversight of departments and their sections. Eng. Bourisli supervises senior management to operate the company in an effective and ethical manner.

Eng. Bourisli is also the General Manager and Director of Action Real Estate Company (KDL sister Company) Chairman and Co- Founder of Integrated Consultants/ project Management and has proven background and professional experience in Architecture design, Project Management and development. Eng. Bourisli is known as an expert in the field of mixed use and mid class developments, construction, and hospitality. He is also the Director of Dasman Model School (Kuwait); a private school following an American curriculum specializing in providing education for children of special needs; and Action Hotels company (Jordan). He is a member of the Kuwait Engineering Society since 2001 and is a certified member of the GCC Arbitration Center. He is also the Chairman of Integrated International Group since 2004 to date and an Advisor of Global Emerge Plus (Kuwait).

Eng. Bourisli holds a Bachelor of Science degree in Architecture from Oklahoma State University, USA and a Master's Degree Program in University of Illinois, USA in association with Pozart Ball Academy in Versailles, France.

#### 2.1.2 General Manager – Logistics, Michael Clark

Mike Clark is General Manager of KDL, is responsible for direction of the overall day-to-day operations of the organization through strategic objectives within operating plans and budgets. His responsibilities include oversight of the Logistics departments and their sections, strategic planning including the direction of the Division's financial goals, objectives, and budgets.

Mr. Clark is responsible for business acquisition and project management in the logistics and defense support sector, focusing primarily on business involving support provided to defense organizations for the US, UK and local governments.

Mr. Clark has been with KDL since 1994, initialing working as the cost control manager, with his role in the company expanding to include contract management, business development and project management. He was directly involved in several major projects for KDL including the fielding of the M1A2 Abrams tank fleet to the Kuwait Land Force, the acceptance and hand-over of the Sief Palace (the 4,000 room office complex for the Kuwait Amir, Prime Minister, Crown Prince and Council of Ministers), and most recently the Light Tactical Vehicle – Theater Provided Equipment Refurbishment project for the US Army.

Prior to joining KDL, Mr. Clark had served as an officer in the US Army for 17 years, culminating his career with service in the US Army headquarters in the Pentagon where he was awarded the Pace Award for 1993 by the Secretary of the Army for the most outstanding individual accomplishment by a military member of the Department of the Army staff. Mr. Clark was commissioned a Second Lieutenant in Armor upon his graduation from Gonzaga University in Spokane, Washington with a bachelor's degree in political science. He served in



a variety of positions in the US Army alternating between Armor and Military Comptrollership assignments. He also holds a master's degree in business from the US Naval Postgraduate School, Monterey, California.

### **2.1.3 General Manager for Construction and Engineering, Eng. Osama Refaei**

Engineer Osama Refaei is the General Manager for Construction and Engineering Division. He is responsible for all technical issues related to construction and engineering from the design stage to hand-over: planning and scheduling; pricing and estimations; and contract management.

Eng. Refaei moved from KDL sister company, Action Real Estate Company (AREC) to KDL. At AREC, as Project Management and Control Manager, Eng. Refaei was responsible for a vast number of hotel and office tower projects.

Prior to joining AREC, Eng. Refaei worked as Senior Project Manager/ Senior Architect at KEO International Consultants, dealing with international contractors and consulting offices. He supervised numerous projects namely Arab Open University Kuwait Head Quarters and Branch offices. During his career, Engineer Refaei has worked on various high-profile and VIP projects in Kuwait and the GCC region, Lebanon and Jordan.

Engineer Refaei holds a BSc in Architectural Engineering from Cairo University 1986, and is a member of various affiliations and societies including the Kuwait Society of Engineers, Design and PM Consultant (KSE Classification), Egyptian Engineers Society (Planning Section), Egyptian Engineers Association, Egyptian Architects Society, UAE Society of Engineers and SAVE International, AVS.



## 2.2 KDL Management Team



Rawaf Bourisli  
Chairman & CEO



Mike Clark  
General Manager  
Logistics



Osama Refaei  
General Manager  
Construction &  
Engineering



Amir Nasimi  
HR & Administration  
Manager



Ahmed El-Rayess  
Finance Manager  
(Acting)



Charles Kelly  
Quality Assurance  
Manager



Meghan McCabe  
Business  
Development &  
Marketing Manager



Nasser Desouki  
Construction Manager



Ghada Badr  
Planning Head



## **2.3 Multi-National Workforce**

KDL boasts a 800-plus strong, highly qualified, multi-national workforce of Kuwaiti, US, Other Arabic, European, Indian, Filipino & Other Asian team members. Our staff retention is excellent with many employees having tenures of ten or more years with the Company.

### **2.3.1 Stringent Recruitment Criteria**

KDL staff members are recruited through a stringent process to determine their professional qualifications and potential benefits to our customers. KDL boasts a multi-national workforce, well versed in projects both internationally and locally. Many KDL engineers have received advanced degrees from European and American universities. All are knowledgeable of current project management practices and use globally-recognized tools to optimize performance to our customers.

## **2.4 Information Technology**

KDL uses state-of-the-art globally-recognized technology to provide a smooth workflow. KDL is currently implementing Oracle 11i as part of our information management strategy. KDL uses the latest Microsoft operating systems and applications throughout our offices. Our headquarters was the first building in its locale to bring fiber optics cabling to the area.

## **2.5 Processes and Documentation**

KDL is an ISO 9001-2000 certified company. As such, we maintain and improve upon our processes and procedures. Our systems are continually audited; both internally and externally [which has included audits from several of the Top Four Firms, and the US Military's Defense Contract Audit Agency (DCAA)]. Our Quality Management System includes extensive documentation, company policies, procedures, and forms which each of our employees are thoroughly trained on, and utilize on a daily basis. In addition, our Quality Control and Safety Standards documents are available for review at any time.



### 3 CORE BUSINESS

#### 3.1 What We Do

##### **In-Region Experience With International Knowledge**

The Arabian Gulf Region is undergoing historic change. KDL has “on-the-ground” experience, knows the culture, and is partnered with local and international organizations to get the job done in a timely and comprehensive manner.

##### **Full-Spectrum Service Provider**

KDL can provide the full spectrum of services - from construction, recruitment, personnel administration and support, accommodation and/or man camps - to project management and demobilization. We have worked with both governmental/military entities and private sector clients.

Our core business areas are Construction and Defense Contracting. Sub-categories are as follows:

- Provide Foreign National Labor to Match Requirements
- Sponsorship and Life Support Services
- Construction & Engineering
- Construction Management
- Electro-Mechanical
- Road Services
- Program/Project Management
- Defense Support
- Logistics Support
- Operation and Maintenance
- Procurement
- Human Resources
- Training
- Personnel Support
- Information Technology
- Heavy Equipment Maintenance
- Transportation: Vehicles, busses

##### **3.1.1 Construction**

###### *Building with Quality and Experience*

KDL has been performing construction since 1995 and is highly respected throughout the construction industry. Since its inception, the company has grown into a multifaceted organization which is highly respected throughout the construction industry, and is among the top contractors in the country. KDL has tackled projects throughout Kuwait and the Gulf Region and offers specialized services in a diversity of fields from commercial construction to government defense projects.



KDL is registered as a Grade One (international) construction company with the Kuwait Central Tenders Committee; a Grade One Project Management Company with the Kuwait Ministry of Planning.

KDL's construction management quality policy is to meet or exceed the requirements and expectations of our customers.

KDL provides the full range of Construction Management services, from design management to coordination of the final handover. Our Construction Management team can be configured to meet the customer's needs, either through the use of internal assets, or by bringing in consultants to supplement our team to meet the specific requirements. KDL's Construction Management staff is backed by not only a complement of CADD and scheduling computer operators, but also by our support and administrative staff.

KDL's Construction Management philosophy follows the principles of construction management as outlined by the Construction Management Association of America (CMAA) in order to provide the customer with a quality product that meets his requirements, finished on time and within budget.

*Our Corporate Safety Plan and Quality Control Plan are available on request.*

### **3.1.2 Defense Support & Logistics**

*KDL – Your Partner in Kuwait!*

Since 1993, KDL has provided various defense-related services to the US, British, and Kuwaiti militaries including design, construction, training, maintenance, management and support.

[We understand your concerns](#)

Transitioning employees to work in a foreign country is stressful and often frustrating. Having the right partner on the ground is imperative to the mission of companies working in the Arabian Gulf Region. Reputation, connections, experience, knowledge, and reliability are all important components of choosing the right organization as your go-to partner on the ground. KDL understands what needs to be accomplished; understands the nuances of official documentation and bureaucracy, and can anticipate trends to determine what *might* happen in advance, so that our partners' operations appear seamless.

KDL provides Support Services to international companies - Western employees and TCNs - in support of their projects in Kuwait and the Gulf. Our services include: sponsorship services, full package services for accommodation camps, leasing of vehicles and equipment (from cars to construction equipment), and Supplemental Services (including IT and communications, water supply, shuttle transportation, fully equipped tents, etc.)



#### KDL has succeeded where others have failed

KDL is proud of our distinction as a trustworthy and ethical business partner. We believe in transparent business practices. We work within reasonable profit margins, believing that long-term relationships are more important than short-term gain.

KDL *strictly* adheres to the Foreign Corrupt Practices Act. Our employee policies directly correlate to adherence to Kuwaiti Laws and Regulations, Foreign Corrupt Practices Act (or similar Acts depending on our customer and partner's country of origin.), Federal Acquisitions Regulation (FAR), and Defense Federal Acquisitions Regulation (DFAR).

KDL has been audited by the Defense Contract Audit Agency (DCAA) since 1995 and our accounting systems have been previously approved by DCAA; a statement which few of our competitors in Kuwait can boast.



## 4 OUR PROJECTS

Following is a sampling of our projects in both construction and logistics. A complete listing of our projects is available for review.

### 4.1 Construction Projects

KDL is proud of our innovative, creative construction and engineering personnel, earning the Company accolades as a leader in the local construction market. Look around Kuwait and you won't have to go far before you see the KDL sign on any one of our numerous construction projects.

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#### Elysium Health Spa

Project Management and Support services to Elite Elysium Health Spa management.

- Construction Management
- Strategic and Business Plan Development
- Scheduling Support
- Organizational Development
- Financial and Accounting System Support
- Human Resources Support
- Licensing and specialty Certification



Customer: Al-Shayma Company  
Project Duration: 1 August 1999 – 1 August 2000  
Project Value: KD 800,000

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#### Platinum Health Club

Project Management and Construction for the Platinum Health Club in Salmiya, Kuwait. The project consists of a finished basement and two floor health facility including an indoor pool, Sauna, Hot Tub, Bowling Lanes and all external works to include Soft and Hard Landscaping, and Irrigation.



Customer: Al-Thulathiya Company  
Project Duration: 1 February 1999 – 1 May 2001  
Project Value: KD 1,328,476



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### New Shooting Club at the Hunt & Equestrian Club, Kuwait

Project management and construction of the indoor shooting range facility; the first private indoor range in Kuwait. The project consisted of a two-floor building of approximately 5200 square meters; full basement with 3 indoor shooting ranges; soft and hard landscaping and irrigation, entertainment rooms, cafeteria, restaurant, full office facilities for headquarters of the National Ranges Company.



Customer: National Ranges Company (Kuwait)  
Project Duration: 10 August 2000 – 31 July 2002  
Project Value: KD 803,000

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### Kuwait Oil Company

Design and build for the KOC new offices complex for operation group for (S&E) at SEK.

Customer: Kuwait Oil Company  
Project Duration: 19 March 2005 – 31 December 2007  
Project Value: KD 5,112,970



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### Saad Al-Abdallah Township Project T-718

KDL doesn't just build structures—we build towns! The project consisted of Construction of 321 houses, School, Mosque, an Imam residence, group of shops, 11 substations and infrastructure works at Saad Al-Abdallah township project. We are proud to state that the PAHW has classified this project as the Best Housing Project in Kuwait for the Year 2007.



KDL is currently working on another township within the same area in Kuwait, consisting of similar works and 279 homes.

Customer: Public Authority of Housing & Welfare (Kuwait)  
Project Duration: 27 May 2006 – 10 January 2009  
Project Value: KD 19,349,196



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### Salmiya Shopping Center & Ibis Hotel Kuwait

Project Management & Construction of a shopping Center and IBIS Hotel (Accor Group). This project comprises of two basements, a 3-story shopping mall and 175 hotel rooms, located in the heart of Kuwait's shopping district.

Customer: Action Real Estate Company  
Project Duration: 1 August 2005 – 27 February 2007  
Project Value: KD 5,200,000



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### Free Trade Zone Complex

The project consisted of Project Management and Construction of a state of the art, high-tech office complex consisting of 10 buildings. 33,000 square meters of land, a car park area of approximately 450 spaces with a stunningly designed landscape that overlooks the Kuwait Bay.

Customer: Action Real Estate Company  
Project Duration: 1 June 2003 – 15 May 2005  
Project Value: KD 3,900,000



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### Al Waha Mall Dhajeej

The project consisted of Project Management for the construction of a commercial complex with super structure of pre-cast elements, consists of 3 floors each of 9,000 square meters of built-up area. Including a basement parking area, ground floor of total 52 shops, and Mezzanine Floor with a total 7 Show Rooms.

Customer: Action Real Estate Company  
Project Duration: 1 June 2004 – 31 December 2005  
Project Value: KD 4,500,000



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### Abu Halifa, Mangaf

Construction of a kindergarten, a primary school, an intermediate school, a mosque, an Imam's residence, shops group and sales at Abu Halifa, Mangaf

Customer: Public Authority of  
Housing & Welfare  
Project Duration: 12 August 2006 – 31  
May 2008  
Project Value: KD 3,540,000



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### Sief Palace Project, Sharq, Kuwait

KDL provided project management to this large-scale government project; the prestigious hand-over of the Sief Palace on a four-phased operation:

- Phase I: Relocation of The Amiri Diwan, The Crown Prince and Prime Minister Diwan and The Council of Ministers Into The Sief Palace.
- Phase II: Post-Relocation Response Activities.
- Phase III: Design And Installation of The Palace Integration System (Communications & Management Information System).
- Phase IV: Operation and Maintenance (Electro-Mechanical) of The Sief Palace Complex.



This project consisted of preparation of the tender and contract documentation for selection of an Operation & Maintenance Contractor, management of the handover of Sief Palace from the Ministry of Public Works. The project entailed the re-keying and handover of 5,000 keys to the customer.

Customer: Amiri Diwan (Kuwait) Engineering Department  
Project Duration: 1 July 1998 -30 June 2000  
Project Value: KD 564,179



## 4.2 Defense Support & Logistics Projects

KDL is proud to have assisted in the re-building the Kuwaiti defense forces after the 1990 Invasion of Kuwait by Iraq. Our ethics and dedication to continued support of Kuwaiti, American and British forces has forged our reputation as a leader in defense support and logistics.

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### Light Tactical Vehicles (LTV) – Theater Provided Equipment Refurbishment (TPER)

The Tank-automotive Armament Command (TACOM), of the US Army at Warren, Michigan awarded the contract for refurbishment of Family of Light Tactical Vehicles (LTV) to Lear Siegler Services, Inc. (LSI). The multi-year scope of the contract entails refurbishment of High Mobility Multipurpose Wheeled Vehicles (HMMWVs) returning from Iraq through Kuwait for reissue to Iraqi-based Army units. LSI partnered with Kuwait Dynamics on this project. KDL provides logistic support including manpower, vehicle leasing, sponsorship, and accommodations.



Customer: Lear Siegler, Inc  
Project Duration: 24 July 2007 – 23 July 2012  
Project Value: 17,000,000 (Estimated)

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### Refurbishment of Armored Security Vehicles (ASV)

The US Army awarded a one year contract to Lear Siegler, Inc. (LSI) for the refurbishment of up to 210 Armored Security Vehicles (ASV). The value of the contract is estimated at \$10-12 million. KDL provides sponsorship and life support to American LSI employees and provides foreign national mechanics.



Customer: Lear Siegler, Inc  
Project Duration: 24 January 2009 – 23 January 2012  
Project Value: KD 6,000,000 (estimated)



### Al-Dhafra Airbase Job Order Contract (JOC) Abu Dhabi, UAE

Design & Construction Management in the Al-Dhafra Airbase, U.A.E - Construct new facilities, roads, electrical and communication grids. - Renovate and repair structures including embedded utilities in an existing facility as well as landscaping around a structure. - Facility repair of exposed exterior or interior surfaces, heating / ventilation / air conditioning units, electrical fixtures, plumbing fixtures, storage tanks and fences.



Customer: U.S. Army Corps of Engineering, Transatlantic, Program Center  
Project Duration: 7 March 2002 – 6 March 2007  
Project Value: KD 4,406,250

### Job Order Contract: Camp Doha, Kuwait

The project consisted of design and construction management for US Forces assigned in Kuwait at

- Camp Doha
- Al-Jaber Air Force Base: The project consisted of the upgrade of 18 existing guard towers with insulation, steel sheets, windows, doors, lights, A/C, telephone jacks, foundations and stairs at PAT Site I
- Al-Jaber Air Force Base. Constructed diesel engine generator stations to provide electrical services to various facilities at Al-Jaber Air Base.
- Ali Al-Salem Air Force Base: Design and construct pre-engineered building and metal sunshades at PAT site III Al Salem Air Base, Kuwait. Installation of steel sheets, windows, doors, lights, A/C, telephone jacks, foundations and stairs at PAT Site III Al Salem Air Base.
- Ammunition Storage Point (ASP)
- Aerial Port of Debarkation (APOD), Kuwait International Airport
- Kabal (Udayri Range Area)
- Mutlaa Ridge Site



Completed Over 230 Projects In Four Year Period

Customer: U.S. Army Corps of Engineers, Transatlantic Program Center  
Project Duration: 4 May 1998 – 21 December 2002  
Project Value: KD 10,046,250



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### Contractor Logistics Support, Kuwait

This project was historic to Kuwait Dynamics as this was the Company's first. In a joint venture with General Dynamics following the liberation of Kuwait, KDL provided total package fielding of the M1A2 Tank to the Kuwait Land Force to include receiving, de-processing, issue, new equipment training, range construction, document translation.



Customer: General Dynamics Land Systems  
Project Duration: 1 January 1994 – 14 May 1999  
Project Value: KD 22,534,000



## 5 OUR CUSTOMERS

- ABB, SUSA
- Action Real Estate Company
- Amiri Diwan, Kuwait
- AV Technology – International
- BAE Systems
- CC Technologies
- Coalition Forces – Iraq
- GTSI
- ITT
- Kuwait Land Force
- Kuwait National Guard
- KNPC
- Kuwait Oil Company
- Lear Siegler, Inc.
- Ministry of Public Works, Kuwait
- National Ranges Company
- National Council for Culture, Arts and Letters
- Public Authority of Housing, Kuwait
- UK Governmental Agencies
- US Government
- Other Commercial Enterprises

### 5.1 References - What our Customers are Saying About Us

*“This is to certify that Kuwait Dynamics Limited Company had accomplished all works in the contract concluded with them to execute construction, achieving and maintenance of investment buildings project No. (10) Buildings in the Free Trade Zone in plots C28+DI-D10, during the prescribed period for executing works and in accordance with agreed conditions and specifications.”*

Ali Salim Abu Hadida  
Chairman  
Action Real Estate Company  
5 September 2006

*“Please be informed that Kuwait Dynamics Limited (KDL) has accomplished all entrusted works related to construction, achieving and maintenance of Elysium Health Spa in Sharq during the prescribed period for execution in accordance with contract provisions.”*

General Manager  
Elysium Health Spa  
February 16, 2005

*“National Ranges Company certifies that Kuwait Dynamics Limited General Trading and Contracting Company (KDL) has accomplished all entrusted works regarding construction and execution project of new Shooting Ranges Complex in Chivalry and Hunting Club, Sabhan, during the prescribed period for execution in accordance with contract provisions.”*

Soliman Khalil Al Yaseen  
Managing Director  
National Ranges Company  
February 2, 2005



*"This is to certify that Kuwait Dynamics Limited General Trading and Contracting Company (Main Contract) has accomplished all works regarding construction and maintenance of Platinum Health Club in Salmiya area during the prescribed period for execution in accordance with contract provisions."*

Sheikh Talal Ali Abdullah Al Jaber Al Sabah  
The Triple General Trading and Contracting Company  
May 5, 2005

*"...Outstanding performance in the construction of the container billets in building 11. Your diligence in meeting the schedule through hard work and seven-day work week provided a truly quality product that will improve the living conditions of our soldiers now and in the future. Your professionalism and dedication has ensured that the soldiers will receive the quality of life they deserve. In addition, your unyielding support to the Corps of Engineers is greatly appreciated."*

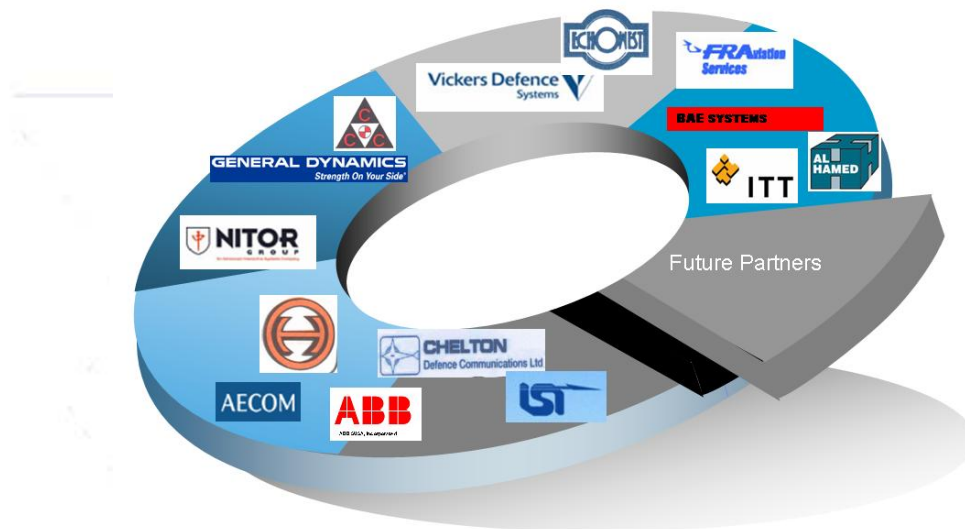
Albert M. Bleakly, Jr.  
Colonel, Engineer, Gulf Regional Engineer  
US Army Corps of Engineers  
Installation Support Office  
Camp Doha, Kuwait  
August 22, 2002

*"Your management expertise enabled us to accomplish numerous minor construction and repair and maintenance projects at the same time. ... You have demonstrated your flexibility many times in your willingness to work around various obstacles such as force protection... Your people have responded at all hours of the day or night to problems... You have often put forth additional time and effort for which you did not request compensation when you might have done so..."*

Martha P. Sloan, Contracting Officer  
Department of the Army  
Transatlantic Programs Center  
US Army Corps of Engineers, Camp Doha Office, Kuwait  
25 July 2001

## 6 OUR STRATEGIC ALLIANCES

KDL offers joint ventures to international companies wishing to enter into the Kuwaiti market. We are happy to work with our customers to accommodate their requests, whether on a project-by-project basis, or as an exclusive agent in Kuwait. We aim to meet or exceed all requests – making it easier for our partners to do business in Kuwait or in the region.





## 7 CONTACT US

### Headquarters

**Mailing Address:** P.O. Box 23575, Safat 13096, Kuwait

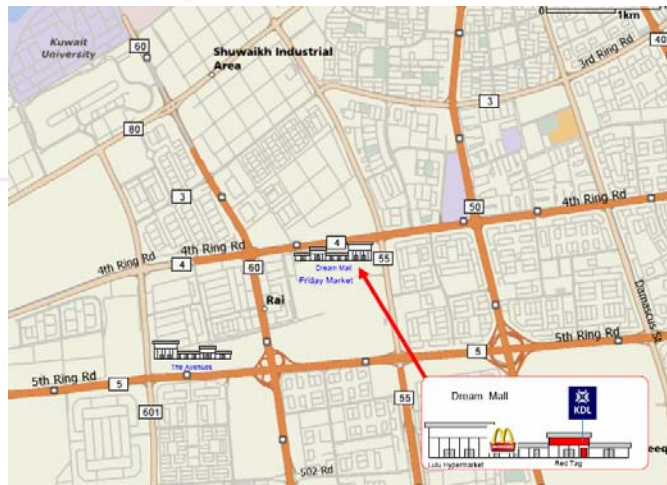
**Phone:** (965) 2225-6900

**Fax:** (965) 2225-6970

**E-mail for Inquiries:** [info@kdlkw.com](mailto:info@kdlkw.com)

**Website:** [www.kuwaitdynamics.com](http://www.kuwaitdynamics.com)

KDL is located 15 minutes from Kuwait Airport in Al Rai, Shuwaikh.



### 7.1 Corporate Management Contacts

Designation	Name	E-mail
Chairman & CEO	Rawaf Bourisli	<a href="mailto:Rawaf@kdlkw.com">Rawaf@kdlkw.com</a>
General Manager Construction & Engineering	Osama Refaei	<a href="mailto:osama@kdlkw.com">osama@kdlkw.com</a>
General Manager Logistics	Michael Clark	<a href="mailto:mjclark@kdlkw.com">mjclark@kdlkw.com</a>
Administration & Human Resources	Amir Nasimi	<a href="mailto:a.nasimi@kdlkw.com">a.nasimi@kdlkw.com</a>
Business Development & Marketing	Meghan McCabe	<a href="mailto:mmccabe@kdlkw.com">mmccabe@kdlkw.com</a>
Finance	Ahmed El-Rayess (acting)	<a href="mailto:ahmed@actionkuwait.com">ahmed@actionkuwait.com</a>
Logistics	Mike Clark	<a href="mailto:Mjclark@kdlkw.com">Mjclark@kdlkw.com</a>
Planning Division	Ghada Badr	<a href="mailto:ghada@kdlkw.com">ghada@kdlkw.com</a>
Quality	Charles Kelly	<a href="mailto:ckelly@kdlkw.com">ckelly@kdlkw.com</a>



## 7.2 International Locations

### Dubai Office

Kuwait Dynamics Limited  
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